Landing Page Features & SEO

How HubSpot enables you to create an optimised Website with Marketing Hub Pro & CMS Hub Pro

Meet the Speakers



Matthias Winkler (He/Him/His)

Associate Customer Success Manager

Learning new things about Hubspot/ Love Music, our Dog and Liverpool



Louise Albat (She/Her/Hers)

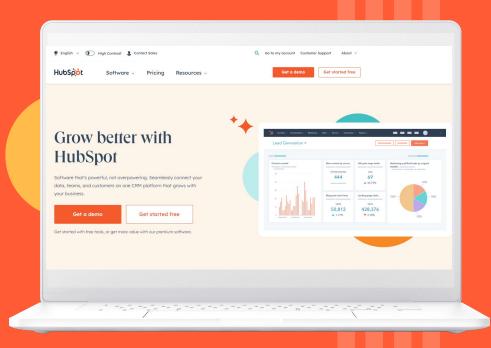
Customer Success Manager

Love helping our customers with their HubSpot Strategies Love Reformer Pilates & Hikes

Today's Agenda

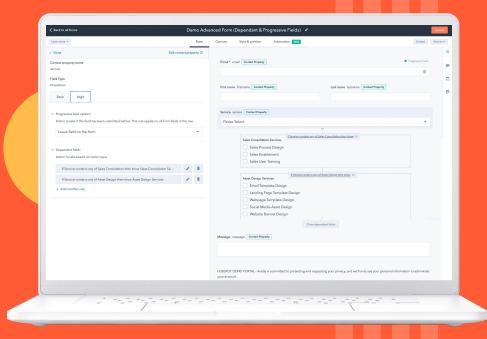
- Advanced Forms
- Custom Subdomains
- Calls to Action
- SEO Optimisation
- SEO Topics
- Traffic analytics
- Q&A

Why Optimize Your Website





Advanced Forms





Advanced Forms

Dependant Fields

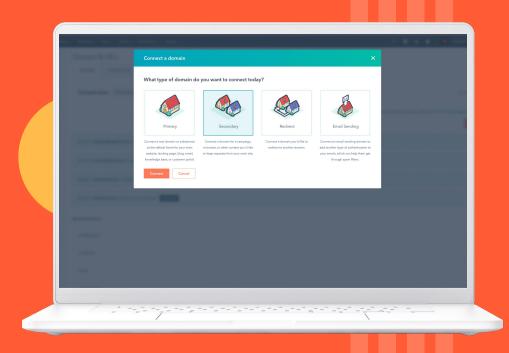
 With dependent fields, you can display additional, contingent fields based on visitors' responses to a previous field.

Progressive Fields

• If the contact filling out your form already has a value for a specific field, you can use progressive fields to set another field to appear in its place.

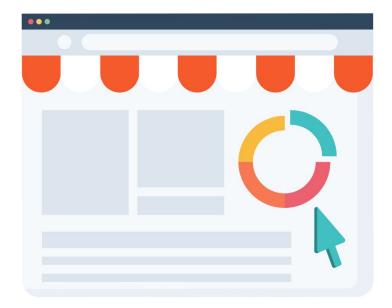


Custom Subdomains



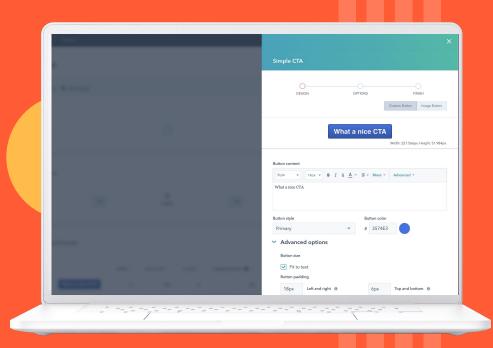
Custom Subdomains

- Why use Subdomains
- Creating custom subdomains





Calls to Action (CTA)





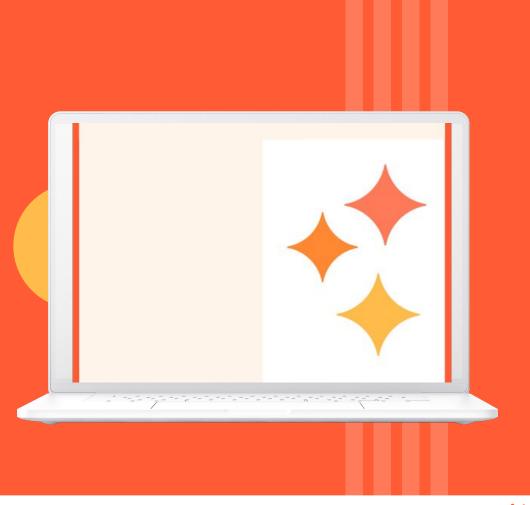
Calls to Action

- Benefits of using CTA over Buttons
- How to create and use CTAs

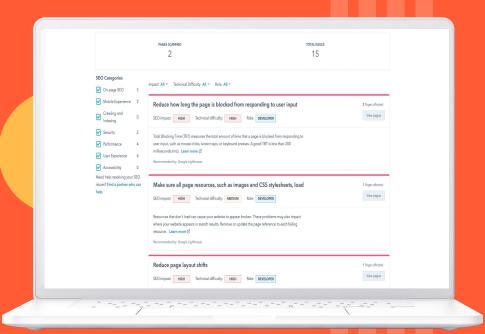




SEO



SEO Optimisation





SEO Optimisation

- Web Page & Landing Page SEO Optimisation
- SEO Recommendations
- Website Grader Tool
- Google Search Console Integration





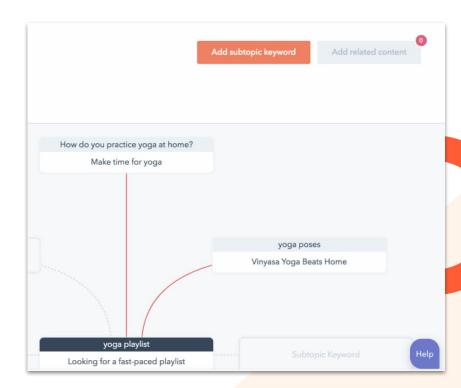
SEO Topics



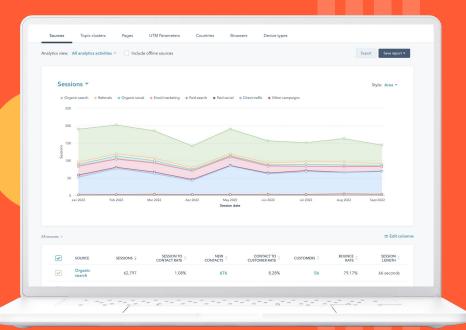


SEO Topics

- Keyword & topics research
- Associate assets
- Boost your search engine indexing



Traffic Analytics





Traffic Analytics

Insights to your web page & landing page performance





Next Steps



Next Steps

- Keep an eye out for a follow-up email with a link to the recording and slides from today's event.
- Partner with your CS resource at HubSpot to execute on your strategy
- Connect on LinkedIn
- Share your feedback!



Upcoming Scale Like a Pro topics

February 8	Content
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- Register for future Scale Like a Pro sessions: https://events.hubspot.com/scale-like-a-pro-series/
- Wednesdays at 11:00 AM EST



Q&A



Resources

- Lesson: (HubSpot)
- Blog: <u>What's a Subdomain & How Is It Used?</u> (HubSpot)
- Article: <u>Use progressive fields in forms</u> (HubSpot)
- Article: <u>Use dependent form fields</u> (HubSpot)
- Article: <u>Create calls-to-action (CTA)</u> (HubSpot)
- Article: <u>View SEO recommendations in HubSpot</u> (HubSpot)
- Article: <u>Analyze your site traffic with the traffic analytics tool</u> (HubSpot)
- Article: <u>Enable the Google Search Console integration in HubSpot</u> (HubSpot)

