



Q2 Product Roundup Webinar

June 29, 11:00 AM EST

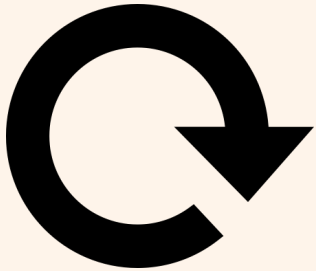


Hello!

Please hit record!

A graphic element consisting of a large, light orange circle with a white border. Inside this circle is a smaller, solid red circle. The red circle is split vertically by a diagonal line, with the top-left half being a lighter shade of red and the bottom-right half being a darker shade. The letters "REC" are written in white, bold, sans-serif font across the center of the red circle.

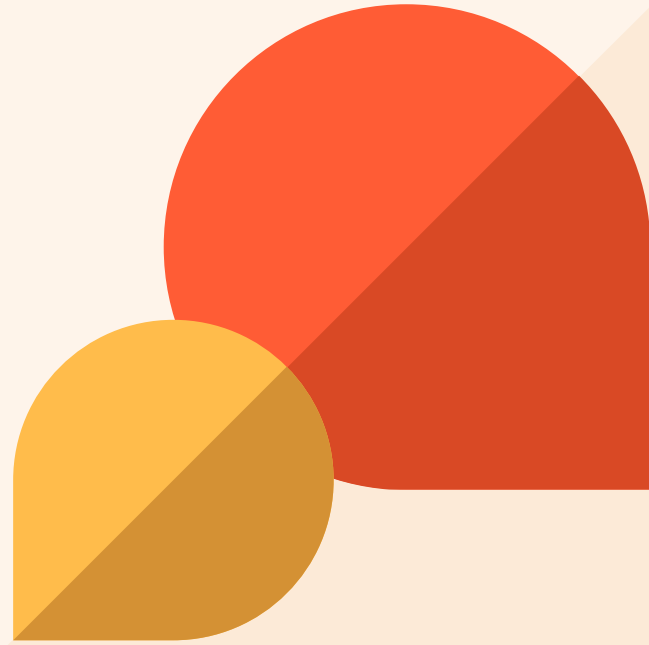
REC



If you're having any trouble with hearing or viewing this webinar, please:

1. Refresh your browser
2. Try a different browser
3. Ask for assistance in the Q&A tab

Q&A



Marc Hans

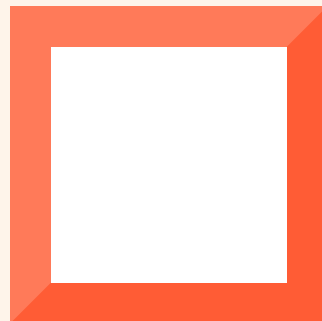
Senior Professor



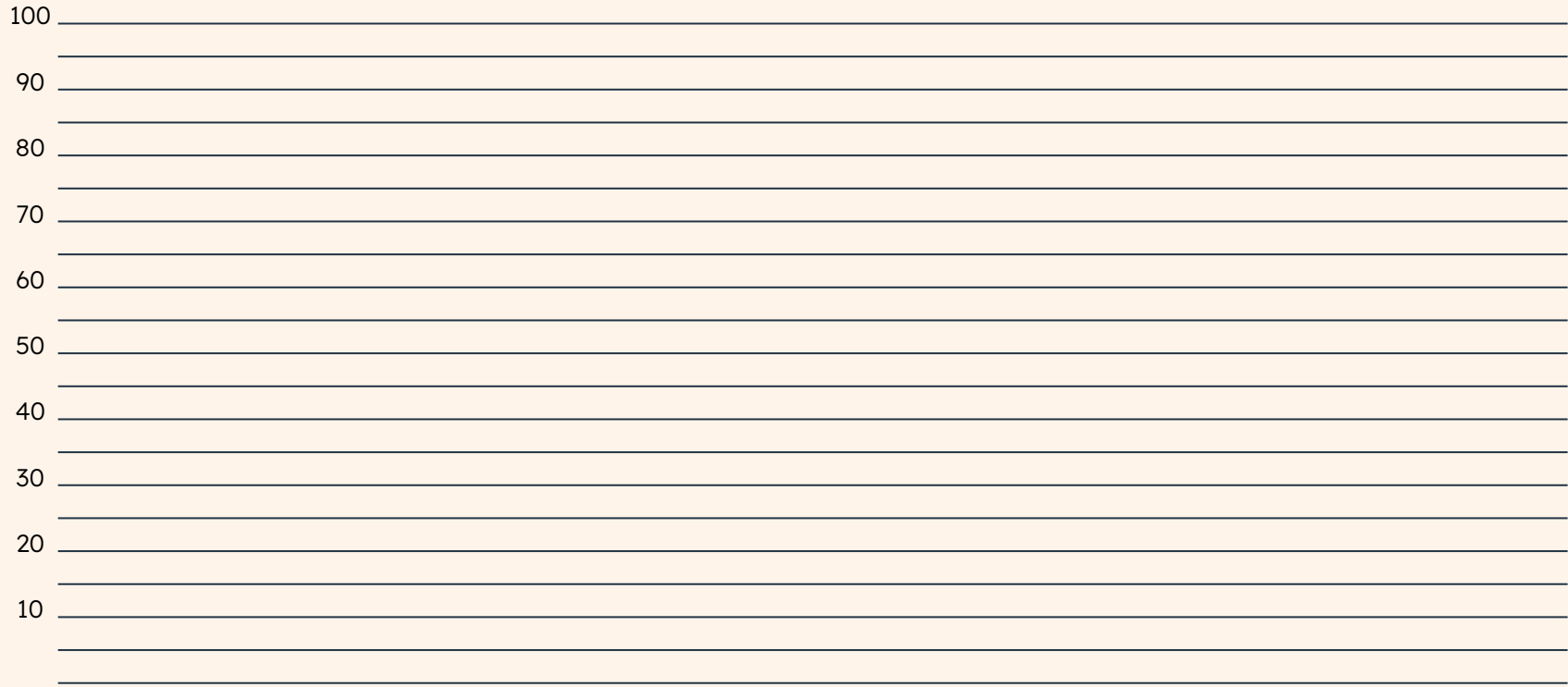
Agenda

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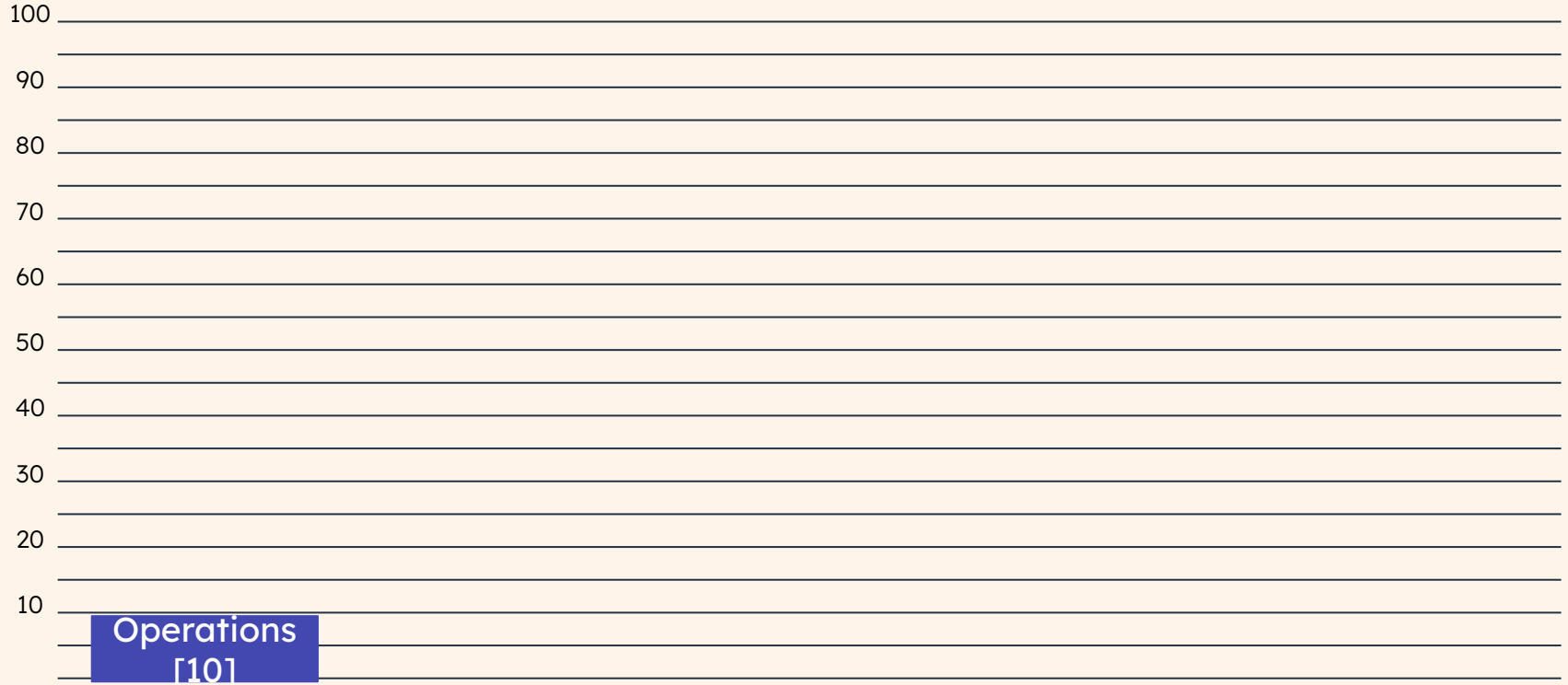
Poll Time!



Updates By Hub



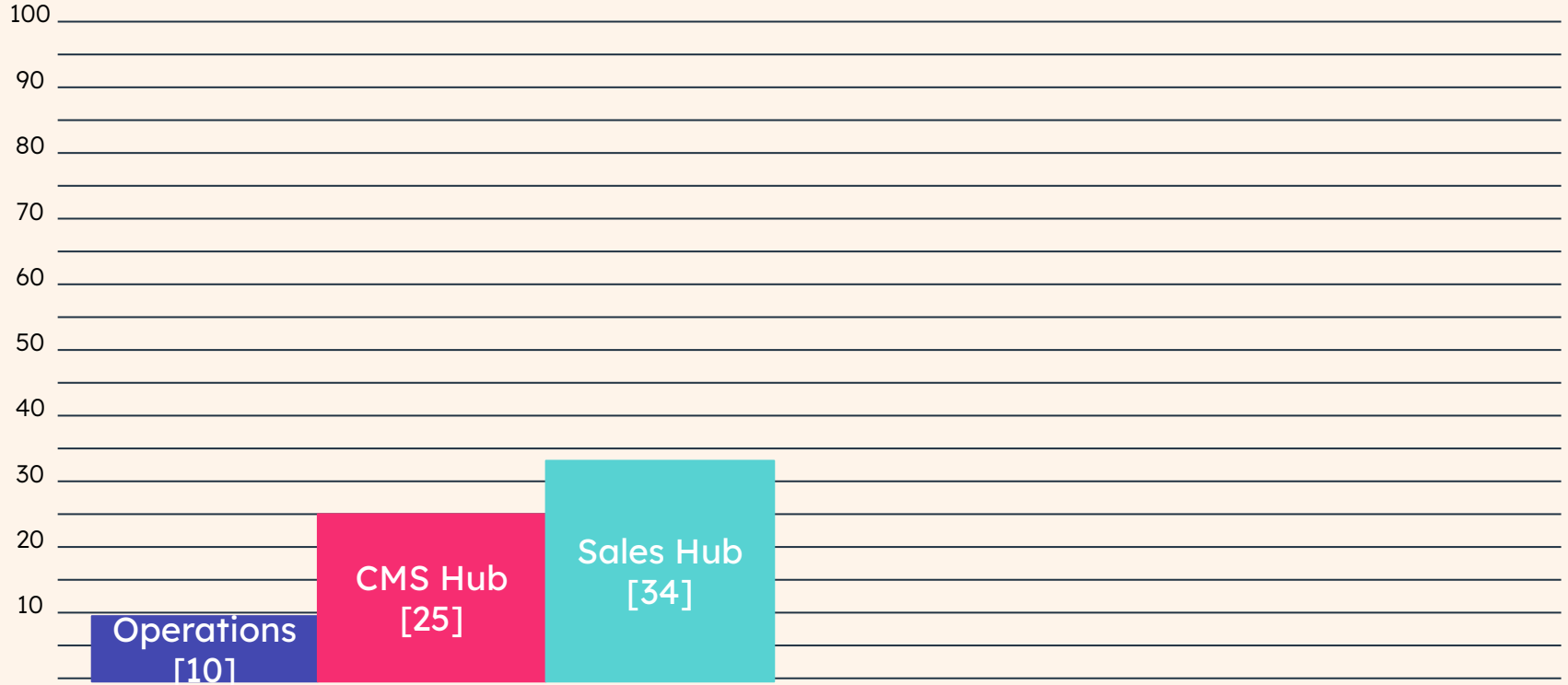
Updates By Hub



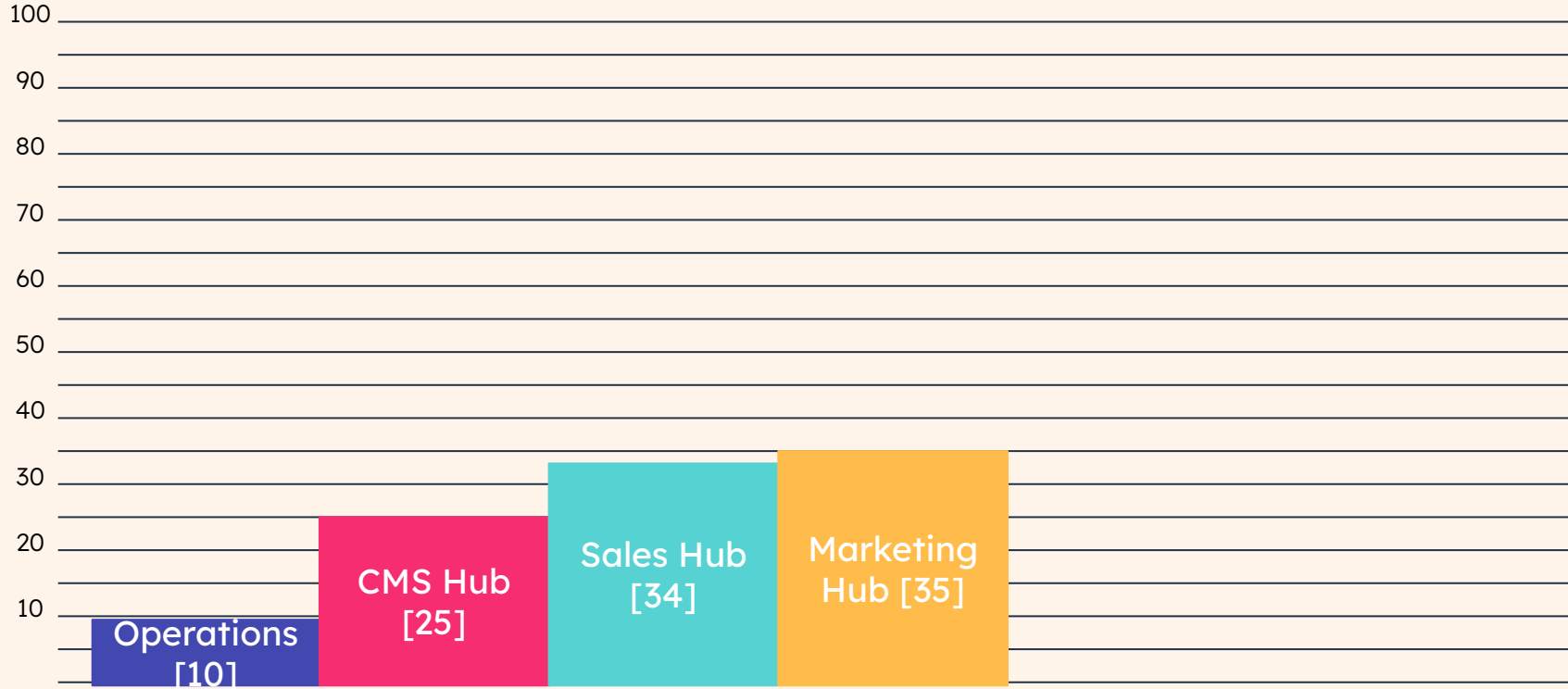
Updates By Hub



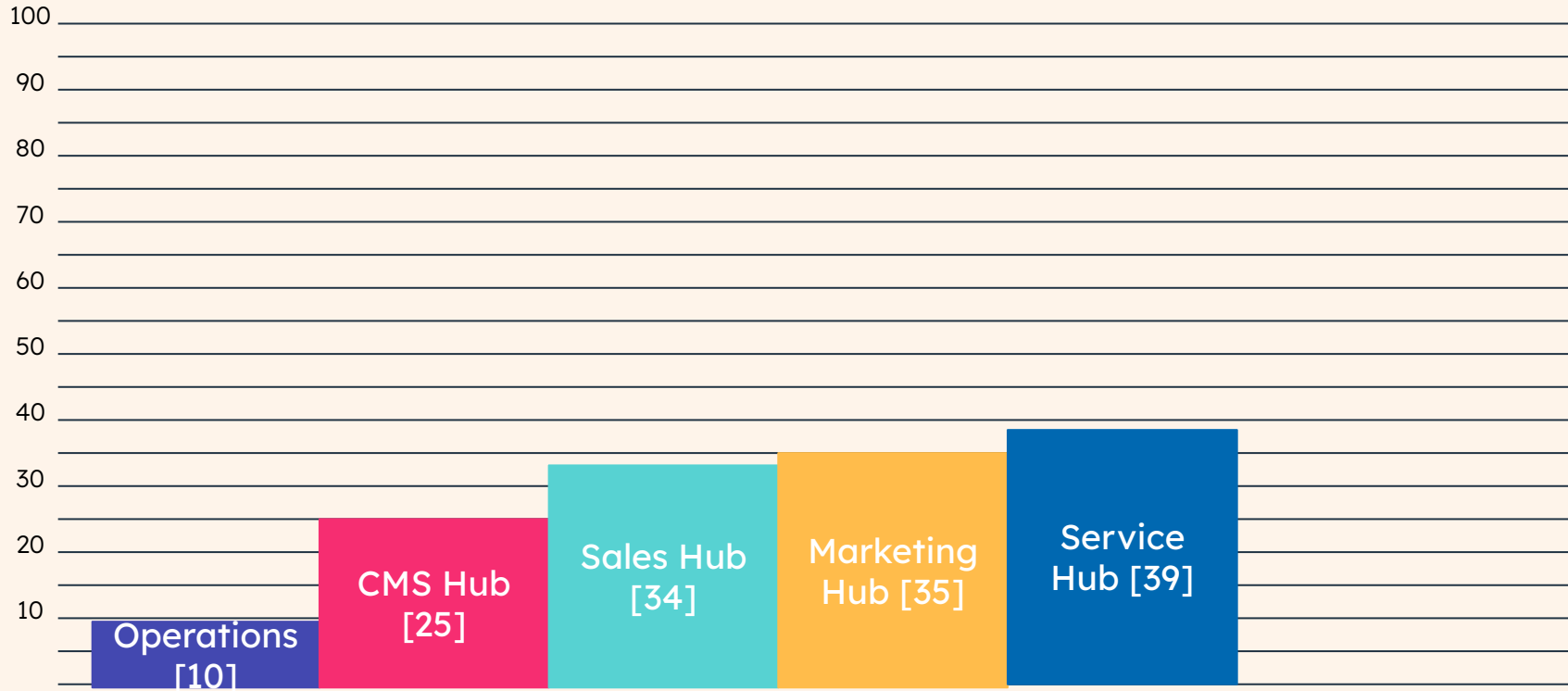
Updates By Hub



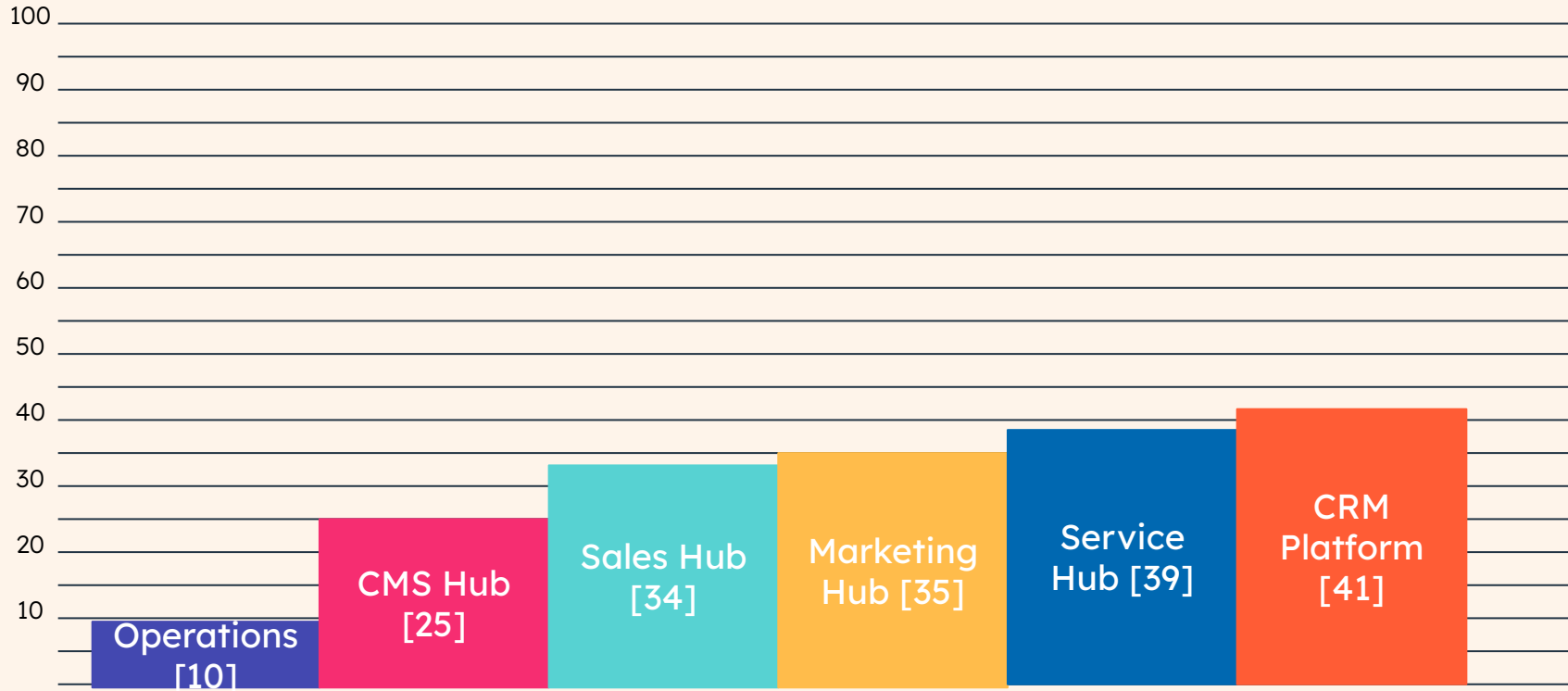
Updates By Hub



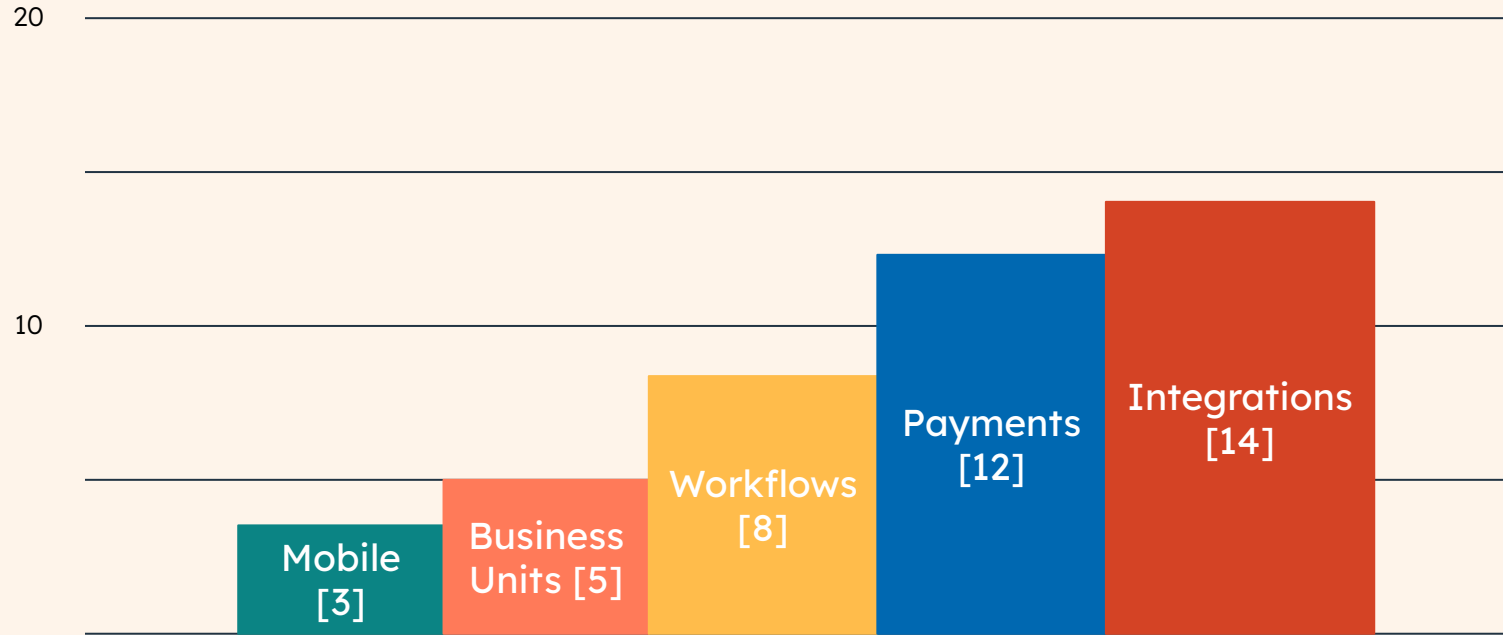
Updates By Hub



Updates By Hub



Other Updates



Guess which tier got the most updates?



Updates By Tier





Marketing Hub™



Maranda Thompson

Senior Product Marketing Manager

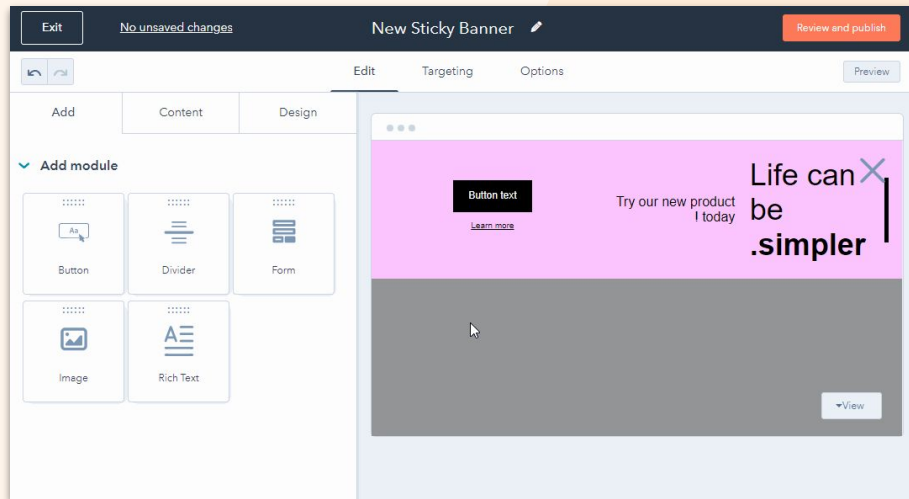


New Re-Imagined CTAs Tool

Create different types of CTAs for all your needs: pop-ups, slide-ins, embeddable buttons or banners, without the help of a developer or a designer. These CTAs work both on HubSpot and external CMS pages.

Use Case

The new re-imagined CTAs tool helps you create beautiful, engaging pop-ups and banners for your website, unlocking your website as a channel for your marketing campaigns.



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Launch region: Global

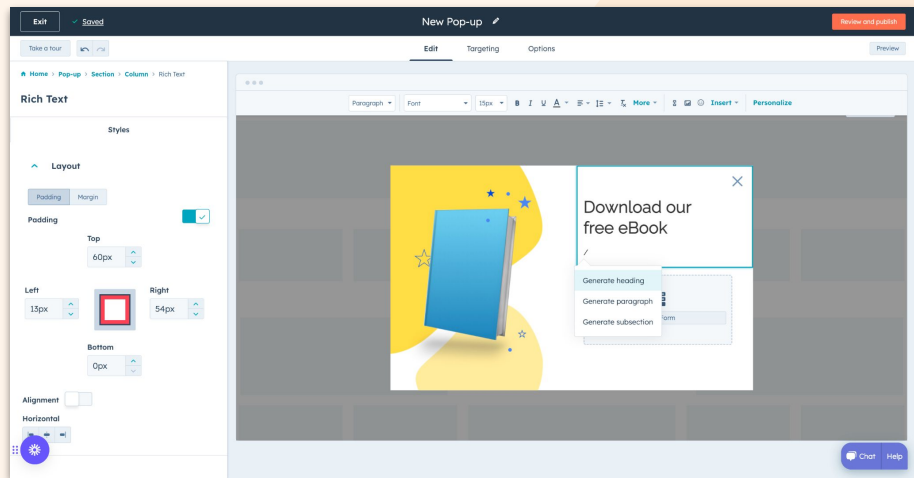


Content Assistant: Slash and Highlight Commands in CTAs

You can now use HubSpot's AI Content Assistant to generate CTA copy from scratch using simple prompts or rewrite existing content by opting to rewrite, shorten, expand, or change the tone of the text you selected.

Use Case

Help content creators create their CTAs content quickly and efficiently.



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Launch region: Global

Irina Nica

Product Marketing Manager

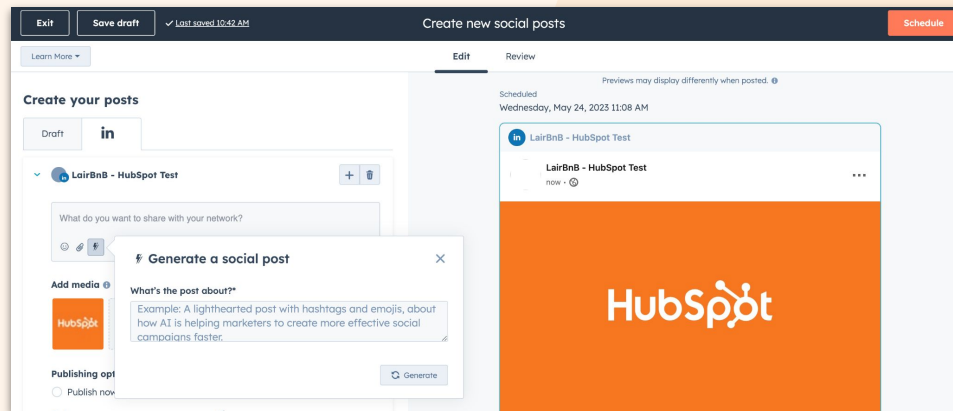


Content Assistant: Generate Social Posts

Using content assistant will enable you to write social posts more quickly and with ease. Content assistant automated the tedious parts of writing, leaving you with more time to shape your own thoughts, opinions, and creativity into your content.

Use Case

Help marketers generate social posts based on simple prompts.



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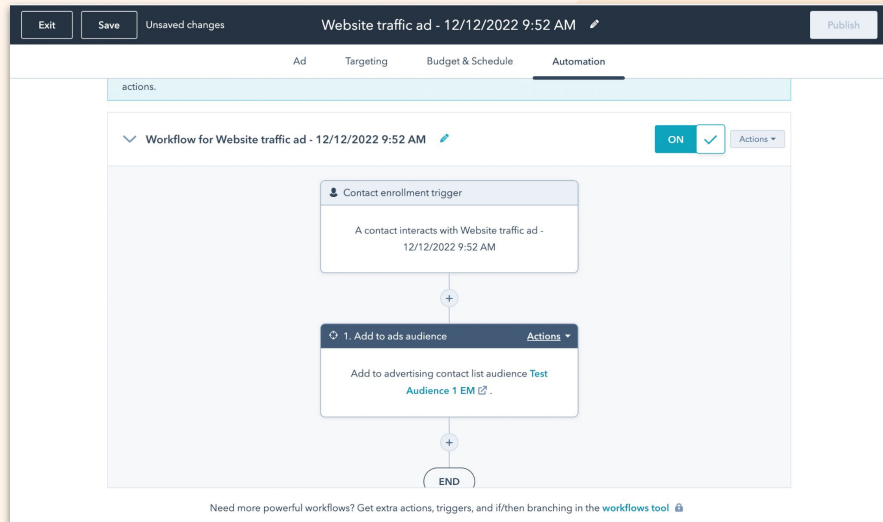
Launch region: Global

Automation in Starter for Ads

Marketing Hub Starter customers can now create simple workflows in ad campaign creation and management. This now unlocks the ability for our Starter customers to create simple yet powerful automation tasks such as sending a follow up email after getting an ad interaction from within Ad Campaign Creation and Management.

Use Case

Create workflows from contacts gathered from ad campaigns.



The screenshot shows the 'Automation' tab for a campaign titled 'Website traffic ad - 12/12/2022 9:52 AM'. The workflow is currently 'ON'. It consists of the following steps:

- Trigger:** Contact enrollment trigger. Description: A contact interacts with Website traffic ad - 12/12/2022 9:52 AM.
- Action:** 1. Add to ads audience. Description: Add to advertising contact list audience Test. Link: Audience 1 EM.
- End:** END.

At the bottom, there is a note: 'Need more powerful workflows? Get extra actions, triggers, and if/then branching in the [workflows tool](#)'.

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Mary Kate Nolan

Product Manager

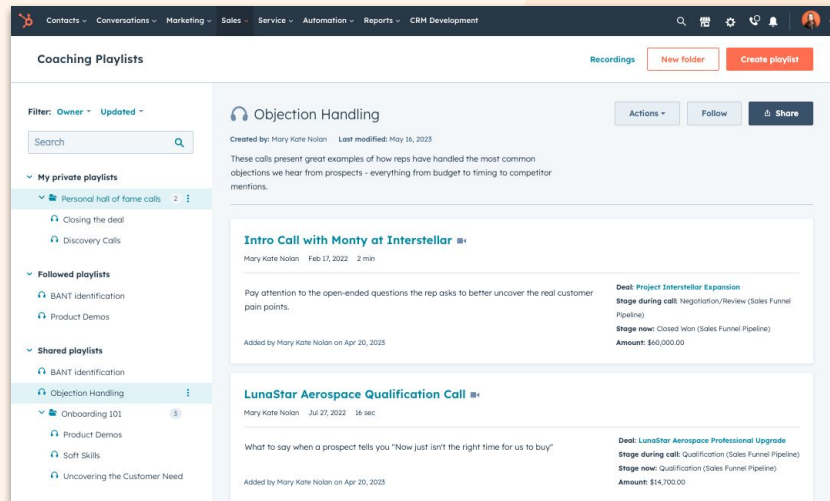


Coaching Playlists

Enable users to save call recordings to playlists, making it easy to onboard and upskill reps at scale.

Case Study

Now with playlists, exemplary hall-of-fame calls from seasoned reps can be easily added to a coaching playlist and shared out with specific reps or the whole team to help them improve their soft skills and adopt successful selling tactics. Coaching Playlists make onboarding and coaching reps easier, faster, and more scalable.



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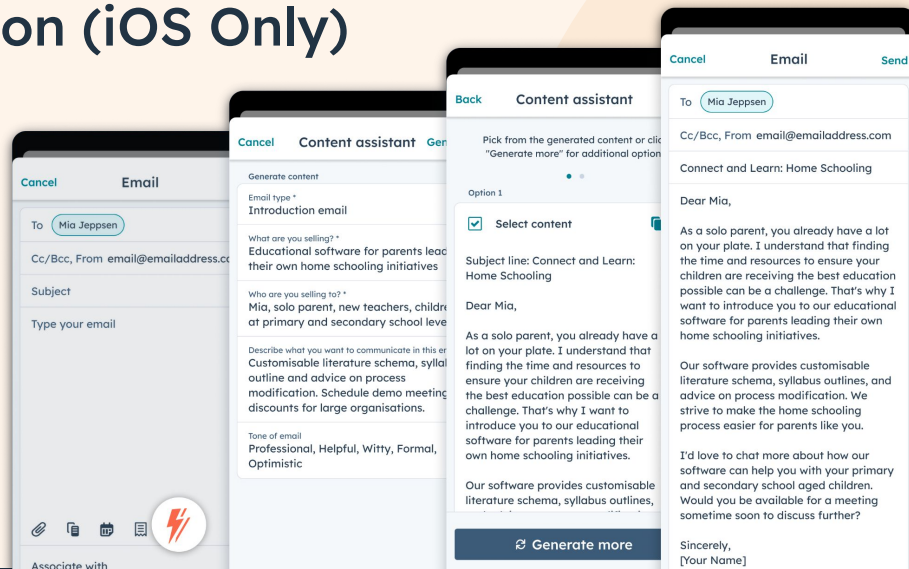
Mobile AI Sales Email Generation (iOS Only)

AI has now arrived to the HubSpot mobile app and it's here to change the way our customers are going to work on mobile!

iPhone users can now boost their communications efficiency when prospecting or selling on-the-go by leveraging AI to help them compose emails easier and faster.

Use Case

Mobile sales reps can compose new emails using AI Content Assistant when on-the-go on the HubSpot iOS app.



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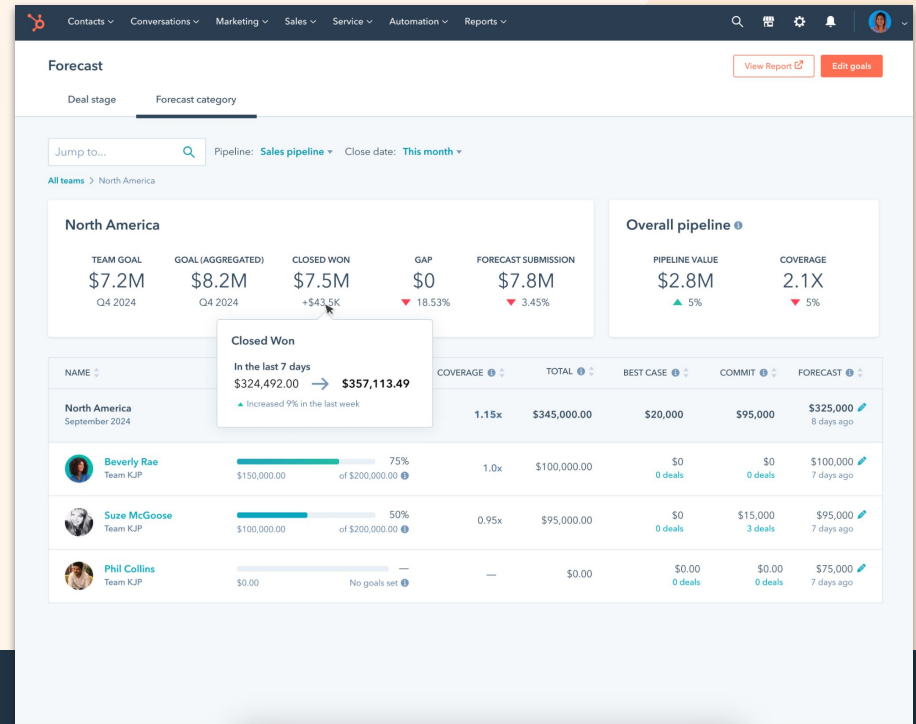
Launch region: Global

Forecast Data Insights

See how your revenue trends against your monthly, quarterly, or yearly sales targets. The forecast app will depict deeper insights that make it easier to monitor how the forecast and pipeline are trending over time.

Use Case

With the new insights data, obtain greater forecast insights, including gap to goal.



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Launch region: Global



Danny Vendrell

Senior Product Marketing Manager



Create Multiple Knowledge Bases

In the past, it was only possible to have one knowledge base within a HubSpot account. It is now possible for Service Hub Enterprise accounts to host multiple knowledge bases with distinct branding and content, all within one HubSpot account.

Use Case

With Service Hub Enterprise, accounts can now create up to 5 knowledge bases, making their articles more targeted to their specific customer segments and needs.

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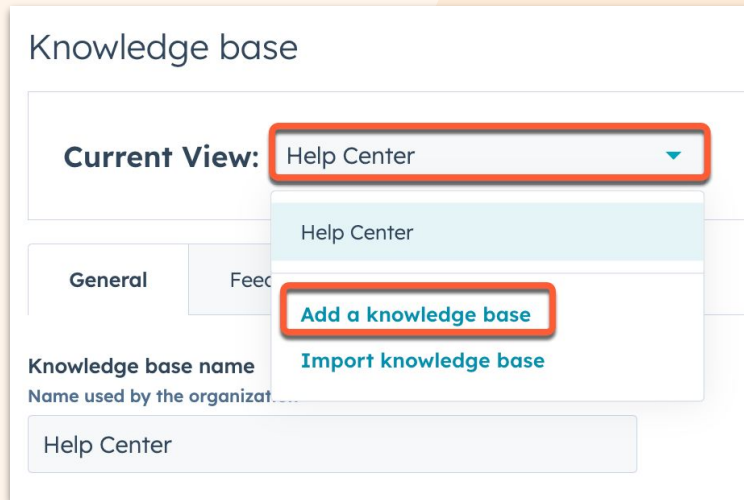
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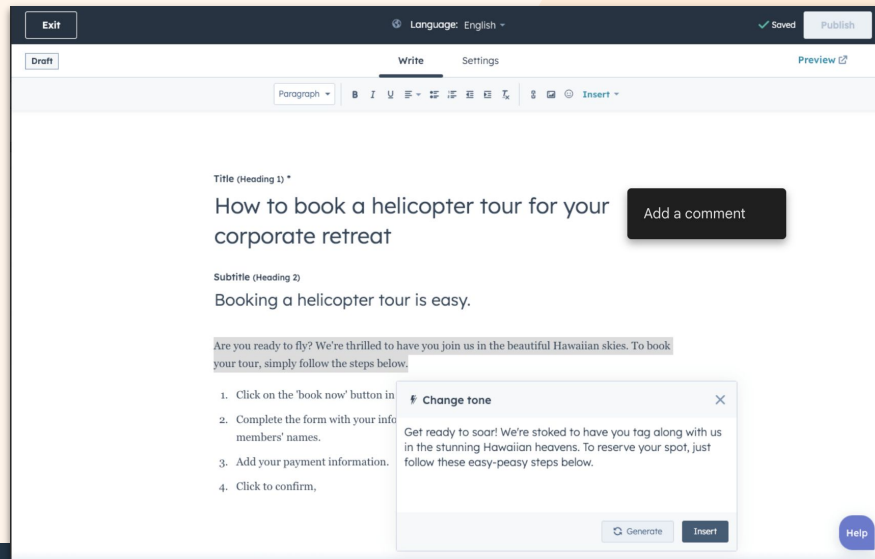


Content Assistant: Highlight Commands in Knowledge Base

Content creators can now generate blog post outlines, paragraphs, ideas, or conclusions within the blog editor, along with editing existing text to rewrite, shorten, expand, or change the tone of the text they select.

Use Case

Help content creators edit their knowledge base content quickly and efficiently.



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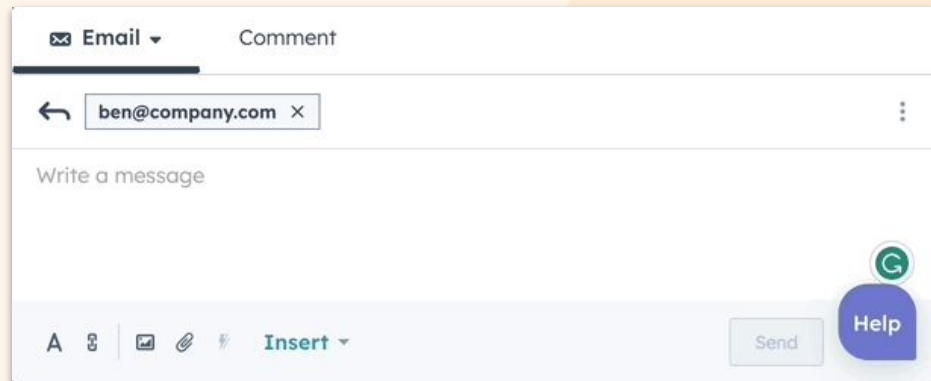


Content Assistant in Conversations Inbox

With content assistant, you can do everything from generating responses to customer inquiries to editing existing or generated text by opting to rewrite, shorten, expand, or change the tone of the text they select.

Use Case

This tool will help agents generate responses quickly via any channel in the Inbox, automating the most tedious parts of answering incoming inquiries and giving users time back in their day to focus on delivering a high-quality and personalized customer experience.



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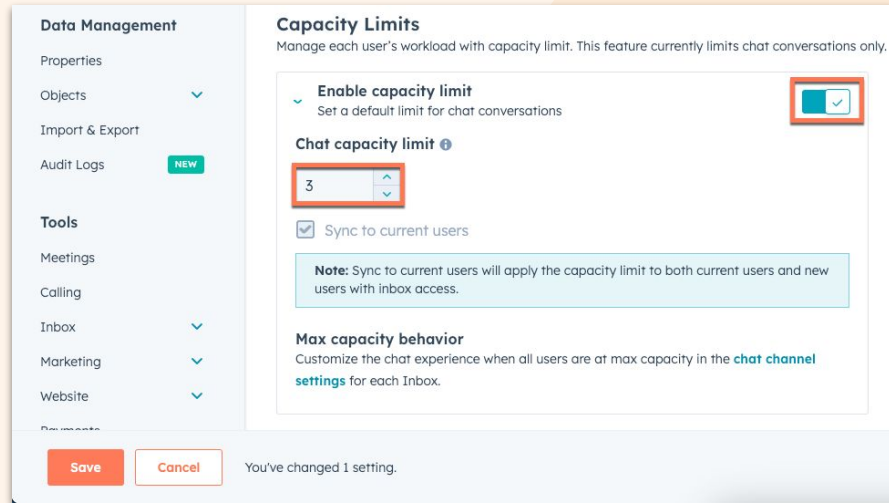
Launch region: Global

Global Capacity Limits for Live Chat Agents

Admins can set capacity limits for all of their live agents, ensuring that agents are not automatically assigned chats when they are over their capacity limit.

Use Case

Agents can focus on a small number of chats, increasing time to first response and customer sentiment, and reducing overall conversation length from an overwhelmed agent.



The screenshot shows the 'Capacity Limits' settings page in Service Hub. The left sidebar contains a navigation menu with 'Data Management' selected, and sub-items for 'Properties', 'Objects', 'Import & Export', and 'Audit Logs'. Under 'Tools', there are options for 'Meetings', 'Calling', 'Inbox', 'Marketing', and 'Website'. The main content area is titled 'Capacity Limits' and includes a description: 'Manage each user's workload with capacity limit. This feature currently limits chat conversations only.' There are three main sections: 1. 'Enable capacity limit' with a checked checkbox and a red box around it. 2. 'Chat capacity limit' with a dropdown menu set to '3' and a red box around it. 3. 'Sync to current users' with a checked checkbox. A note below states: 'Note: Sync to current users will apply the capacity limit to both current users and new users with inbox access.' At the bottom, there is a 'Max capacity behavior' section with a description: 'Customize the chat experience when all users are at max capacity in the chat channel settings for each Inbox.' At the very bottom of the page, there are 'Save' and 'Cancel' buttons, and a status message: 'You've changed 1 setting.'

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Launch region: Global

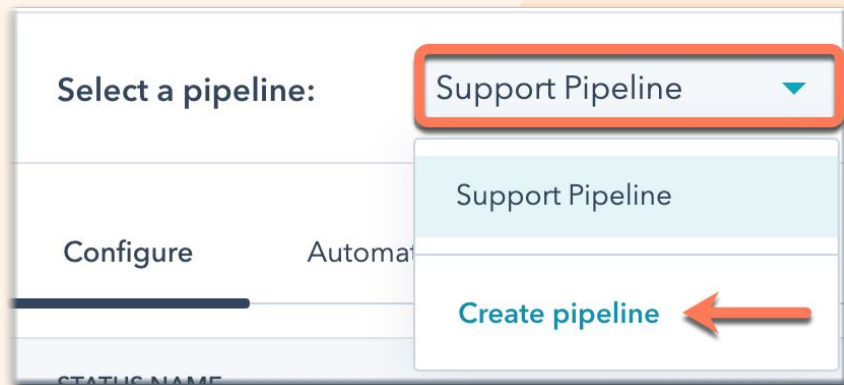


Ticket Pipeline Limit Increase

We have increased the pipeline limit for Tickets on Service Hub Enterprise from 50 to 100. This change also brings parity to the limit for deal pipelines on Sales Hub Enterprise.

Use Case

Ticket pipeline limit increase on Service Hub Enterprise.



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Launch region: Global



Ireland Local Numbers

We're expanding country support for HubSpot provided numbers. Local numbers in Ireland are now available with more countries to follow. HubSpot provided numbers can be used for inbound and outbound calling. Admins are able to acquire numbers and assign them to any user with a paid Sales, or Service Hub seat.

Use Case

Expand HubSpot local numbers to Ireland

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Launch region: Global

Get a HubSpot number

Generate a number

Set up a new phone number for making and receiving calls in HubSpot.

Country

Ireland (+353)

Number type

Local

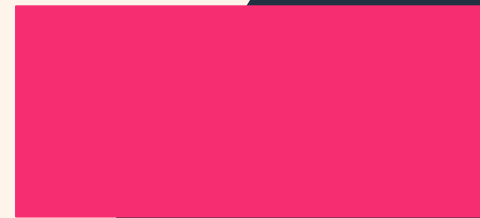
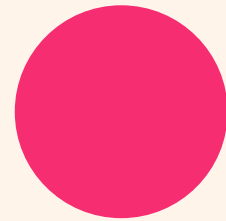
Area code / prefix

Enter an area code/prefix that's local to your business address in Ireland (Hubspot House, 1 Sir John Rogerson's Quay, Dublin 2, D02 CR67, Dublin)

Other

19

Generate a number



Amanda Schumacher

Product Manager



SEO Recommendations by Page

We've added a brand new view to the SEO tool that allows you to see a list of all your website pages and the number of SEO recommendations per page.

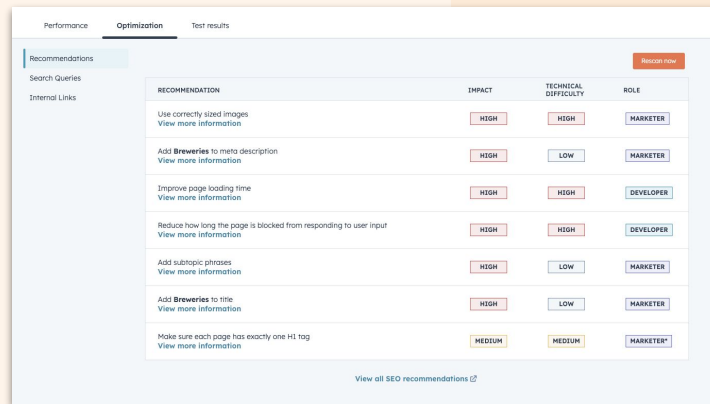
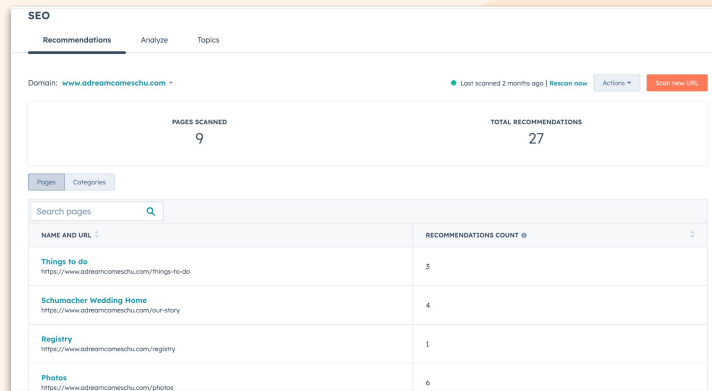
To help you optimize your website pages, we added over 20 new unique page performance, mobile, and SEO recommendations to your Recommendations in Content details.

Case Study

Help marketers locate any SEO issues on their individual pages after they are published.

- Free
- Starter
- Pro
- Ent
- Public Beta

Launch region: Global

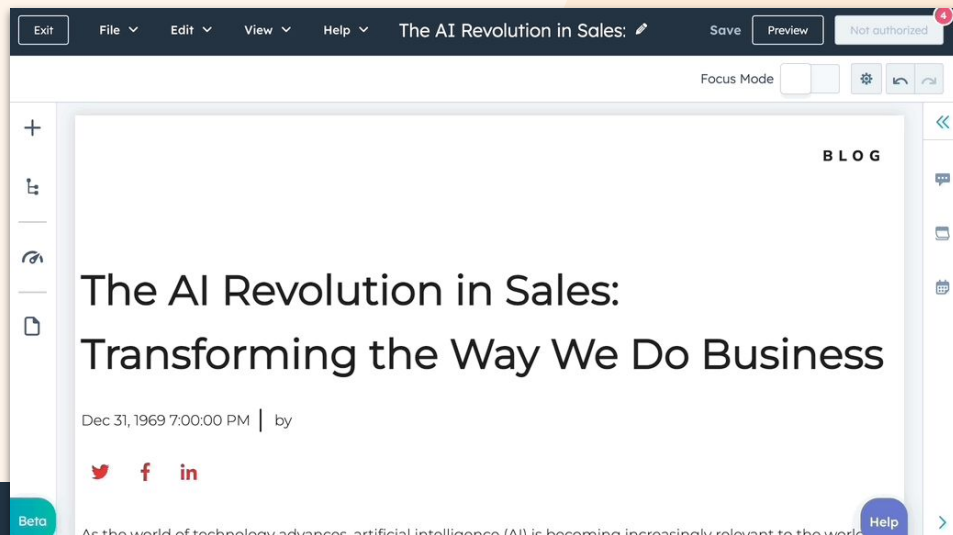


Content Assistant: Page Title and Meta Description Generation

We added new content assistant functionality to the settings field in website pages, landing pages, and blog to allow you to click on a button and generate SEO-friendly titles or meta descriptions. The feature analyzes your page's content and uses AI to generate compelling titles and meta descriptions that accurately represent the page's content.

Use Case

Help marketers save time by generating relevant and catchy titles with one click for website pages, landing pages and blog.



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Public Beta

Launch region: Global

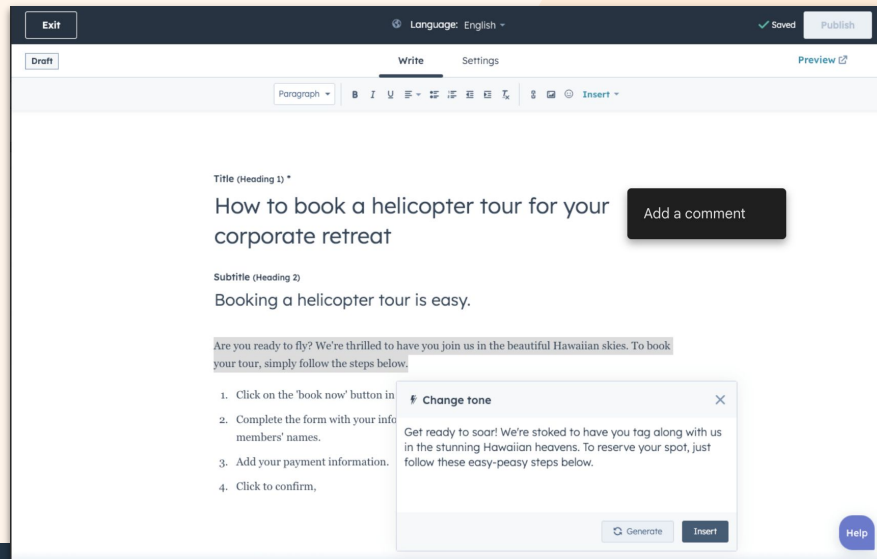


Content Assistant: Highlight Commands in Website Pages, Landing Pages, Email and Blog

Content creators can now generate blog outlines, paragraphs, ideas, or conclusions within the blog editor, along with editing existing text to rewrite, shorten, expand, or change the tone of the text they select.

Use Case

Help content creators build and edit their marketing content quickly and efficiently.



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Launch region: Global



Operations Hub™



Pat Merlino

Senior Software Engineer II



Data Panel with Associated Record Data in Workflows

With the new Data Panel in workflows, you have access to more of your CRM data, which ensures your team can work quickly and effectively to provide a delightful customer experience.

Use Case

- Power a new customer kick-off process by sending payment alerts to Slack, that include the customer's name, payment status and subscription details
- Set your customer success managers to have effective calls by sending them robust pre-meeting notifications that include key details about the point of contact's recent activity, their most recently opened support ticket, and the latest feedback score

Free

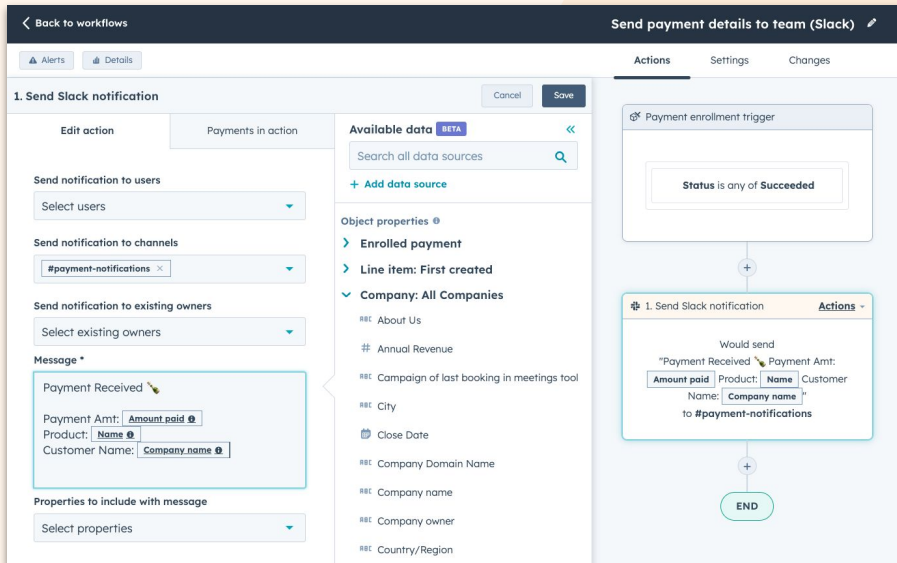
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Launch region: Global



The screenshot displays the HubSpot workflow editor for a workflow titled "Send payment details to team (Slack)". The main configuration area is for the action "1. Send Slack notification".

- Send notification to users:** A dropdown menu labeled "Select users".
- Send notification to channels:** A dropdown menu with "#payment-notifications" selected.
- Send notification to existing owners:** A dropdown menu labeled "Select existing owners".
- Message:** A text area containing a message template: "Payment Received". Below it, three data fields are populated: "Payment Amt: Amount paid", "Product: Name", and "Customer Name: Company name".
- Properties to include with message:** A dropdown menu labeled "Select properties".
- Available data (BETA):** A search bar "Search all data sources" and a list of object properties including "Enrolled payment", "Line item: First created", and "Company: All Companies". Under "Company: All Companies", several properties are listed, such as "About Us", "Annual Revenue", "Campaign of last backing in meetings tool", "City", "Close Date", "Company Domain Name", "Company name", "Company owner", and "Country/Region".

On the right side, the workflow logic is visible, showing a "Payment enrollment trigger" leading to a "Status is any of Succeeded" condition, followed by the "1. Send Slack notification" action, and finally an "END" node.

**available to all Workflow customers with Pro+ plans*

Improved Workflows Issue Details Panel with Reminders

All workflow customers can now quickly see the impact of issues within each workflow's Issue Details panel. This new panel includes the actions and contact records connected to each separate issue.

Enterprise customers can take workflow monitoring a step further by customizing reminders about the workflow issues they want to monitor.

Use Case

Users can set preferences for when they want to review workflows different issues.

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Ent

Live

Launch region: Global

Review issue

Previously unsubscribed from this subscription type Last error: 2 days ago

Unable to send the email

Marked as fixed: This workflow won't be marked as "needs review" again unless this issue reoccurs.

Marked as fixed

How to address this issue

There are three ways to address this issue:

- Mark as fixed:** If the issue reoccurs, it'll reappear as "needs review".
- Remind me:** Get a reminder if the issue reoccurs after the date you choose. Use this choice if it's normal for this issue to occur periodically or you don't have time to fix this issue right now.
- Ignore:** You won't see this issue again unless you change this setting.

36 Errors from the log:

This issue-type groups all of the related errors regardless of which action in the workflow caused them.

Since last reviewed

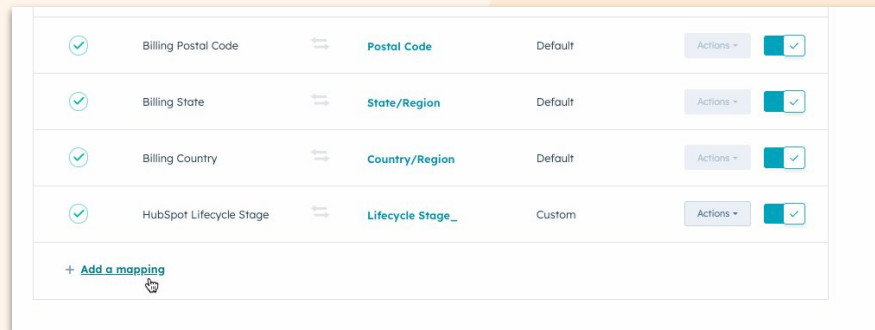
ACTION ERROR	CONTACT	ERROR OCCURRED ON
Send email (action 2) Email: HOT LEAD	Trent Ryan trentryane@demospot.org	Jul 29, 2022 11:56 PM PDT Workflow revision: Jul 18, 2022
Send email (action 2) Email: HOT LEAD	Adaline Weissnat adalineweissnat@demospot.org	Jul 27, 2022 2:14 AM PDT Workflow revision: Jul 18, 2022
Send email (action 2)	Mozelle Harvey	Jul 27, 2022 9:06 PM PDT

Automatic Two-Way Picklist Syncing

Field mappings of custom dropdown & multi-select fields will become mappable in a two-way sync configuration.

Use Case

Increased support to map custom fields directly with one another, and/or get rid of cumbersome workarounds that had users syncing dropdowns one-way into text properties.



✓	Billing Postal Code	⇄	Postal Code	Default	Actions ▾	✓
✓	Billing State	⇄	State/Region	Default	Actions ▾	✓
✓	Billing Country	⇄	Country/Region	Default	Actions ▾	✓
✓	HubSpot Lifecycle Stage	⇄	Lifecycle Stage_	Custom	Actions ▾	✓
+ Add a mapping						

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Launch region: Global

Commerce



Shilpa Khetan

Senior Product Manager



Subscription Management

- **Edit your subscriptions:** Upgrade or downgrade subscriptions, change quantities and more. No more canceling subscriptions to change them.
- **Change next payment date of subscriptions:** Modify the next recurring payment date for subscriptions
- **Subscription Index Page:** Customers who sell subscriptions (or collect recurring payments) with HubSpot Payments now have a new home for all their subscriptions.
- **Gross Revenue Reporting Dashboard:** This dashboard aims to empower customers with a detailed view on revenue collected with HubSpot Payments, top and bottom product performers, and top sales performers.
- **Automate Processes with Commerce Objects:** Use Subscriptions, Payments & [in beta] Invoices objects to automate processes and reach out to customers timely

Use Case

Achieve greater billing flexibility and customizable options to accommodate your customers' subscription needs and preferences.

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Launch region: U.S. Only

The image shows a checkout interface for a subscription. It is divided into two main sections: a summary and contact/payment information.

Summary:

Gold Consulting Package x1	
Total	\$1,500.00

Contact info:

Form fields include:

- email: jane.doe@hubspot.com
- Payment info: Credit or debit card ACH (bank transfer)
- Credit card number*: 4250 4888 0505 3221
- Expiration date*: 09/24
- Security code*: 540
- Name on card*: Jane Doe
- Country*: United States
- Postal code*: 92123

A prominent orange button labeled "Pay \$1,500.00" is located below the contact information.

Confirmation:

A separate window shows a green checkmark icon and the text "Thanks! Your payment was successful".

***HubSpot payments is available to U.S.-based customers using a Starter, Professional, or Enterprise edition of any hub.*

CRM Platform



Amy Chamness

Product Marketing Manager

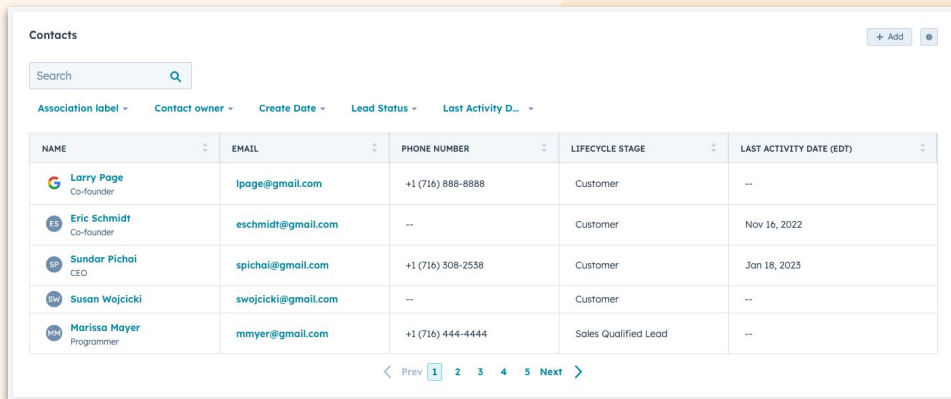


Record Association Tables: Search, Quick Filters, and Pagination

Record association table improvements include new search, quick filter, and pagination features. You can now find the information you're looking for more quickly.

Use Case

Reps can now find the associated information they're looking for more quickly on the record.



The screenshot shows a 'Contacts' table interface. At the top right is a '+ Add' button. Below it is a search bar with a magnifying glass icon. Underneath are five filter dropdowns: 'Association label', 'Contact owner', 'Create Date', 'Lead Status', and 'Last Activity D...'. The table has five columns: 'NAME', 'EMAIL', 'PHONE NUMBER', 'LIFECYCLE STAGE', and 'LAST ACTIVITY DATE (EDT)'. The table contains five rows of contact data. At the bottom, there is a pagination control showing '< Prev 1 2 3 4 5 Next >'.

NAME	EMAIL	PHONE NUMBER	LIFECYCLE STAGE	LAST ACTIVITY DATE (EDT)
Larry Page Co-founder	lpage@gmail.com	+1 (716) 888-8888	Customer	--
Eric Schmidt Co-founder	eschmidt@gmail.com	--	Customer	Nov 16, 2022
Sundar Pichai CEO	spichai@gmail.com	+1 (716) 308-2538	Customer	Jan 18, 2023
Susan Wojcicki	swajcicki@gmail.com	--	Customer	--
Marissa Mayer Programmer	mmyer@gmail.com	+1 (716) 444-4444	Sales Qualified Lead	--

- Free
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- Pro
- Ent
- Live

Launch region: Global

Centralized Audit Log of User Actions

A new centralized tool for super admins to view and filter for various user actions that have taken place across their HubSpot account.

Use Case

Super admins can now quickly and easily troubleshoot issues by finding out for themselves which user took a specific action and when through flexible filters and comprehensive data. There is also an export report option if required for further analysis or to provide details to external third-parties.

Audit Logs
Get a report showing different activities taken in your HubSpot account in the last 90 days.

Category: All | Sub-category: All | Action: All | Modified by: All | Date: MM/DD/YYYY to MM/DD/YYYY | Clear all

Export report

CATEGORY	SUB-CATEGORY	ACTION	MODIFIED BY	DATE OF CHANGE	SOURCE
CRM Object	Contact	Create	Ross Andreucetti ross.andreucetti@mail...	03 Oct 2022 05:29	user-created@domain.com
Content	Folder	Create	Jessica Lopez jessica.lopez@mail.com	28 Sep 2022 05:29	47733462838
Workflows	N/A	Update	Shane Quigley shane.quigley@mail.com	22 Sep 2022 05:29	286535178
Security Activity	Import	Perform	Alice Sykes alice.sykes@mail.com	19 Sep 2022 05:29	1837471
Login	Succeeded	Perform	Piotr Stanlow piotr.stanlow@mail.com	03 Sep 2022 05:29	Account Login history

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- Starter
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- Live

Launch region: Global

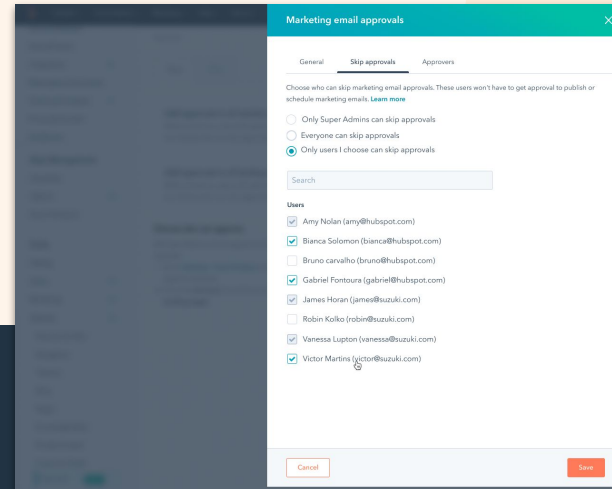
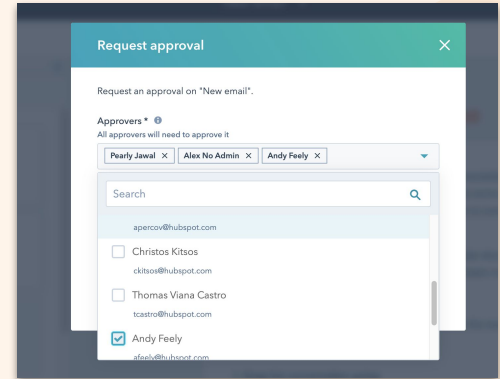
CRM Platform

Approvals for Email

- **Approvals for Sending Marketing Emails:** Marketers who are creating an email in the editor will be able to request approval all in one place before sending the email.
- **Decide Who Can Skip Marketing Email Approvals:** Admins can now decide who can publish or schedule marketing emails without requesting an approval first.

Use Case

Marketing email approvals enforces a more efficient process that allows different levels of access to marketing emails, different stakeholders to work on content without accidentally sending it out and ensuring brand guidelines are followed.



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Live

Launch region: Global

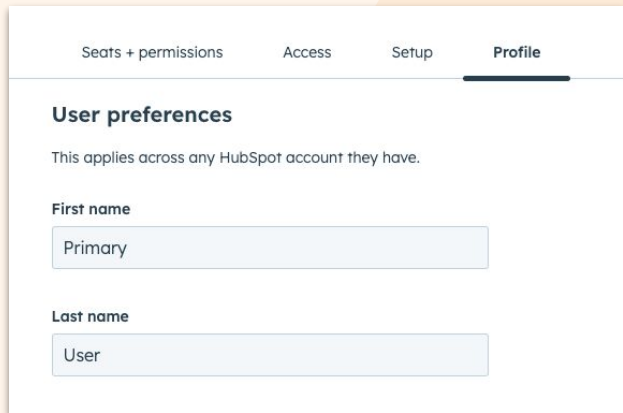
CRM Platform

Edit User First and Last Name

We're introducing a brand new, full-width User record to give admins a bigger picture of their users in HubSpot. With this new feature, among other things, we'll be enabling admins to edit a user's first and last name for the first time.

Use Case

We know that admins need to be able to verify setup and troubleshoot their growing number of users when needed. Giving admins visibility in a centralized space is necessary for them to efficiently set up and manage their users. With this new update, we can further enable admins to take action on behalf of their users.



The screenshot shows a user profile settings page with a navigation bar at the top containing 'Seats + permissions', 'Access', 'Setup', and 'Profile'. The 'Profile' tab is selected and underlined. Below the navigation bar is the 'User preferences' section, which includes a sub-header 'User preferences' and a note: 'This applies across any HubSpot account they have.' There are two input fields: 'First name' with the value 'Primary' and 'Last name' with the value 'User'.

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Starter

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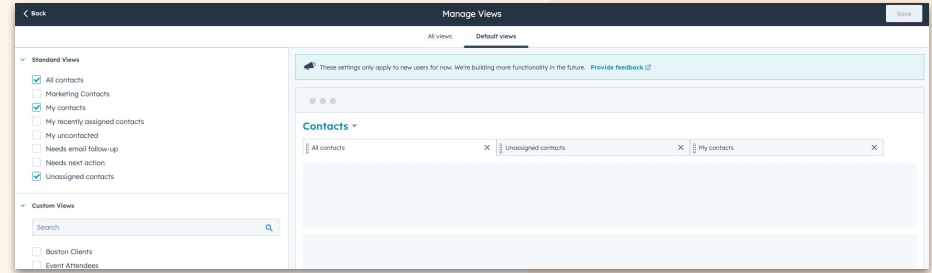
CRM Platform

Admin Set 'Default Views for Index Pages'

Admins can now [set the views](#) that new users will see by default when they first come to the [index pages](#).

Use Case

Admins now have the ability to control which index page views a new user sees. You can set the views that shows by default for new users in a few clicks, saving time so you can focus on what matters.



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CRM Platform

Additional Property Validation Settings Available

With our property validations tool, you can define granular rules for property values, giving you more control over the data that enters your CRM.

You can set validation rules for custom text, number, and date picker properties. When set, these rules act as guardrails for properties, preventing users from deviating from your requirements when entering data (e.g., only numeric values can be entered and no special characters).

Use Case

Give admins more control of their data by now allowing them to enforce the entry of clean, reliable, and accurate data into their system.

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Create a new property

BASIC INFO FIELD TYPE RULES

Post Code

Set property rules (optional)

Placeholder text explaining the purpose, the decisions the user is making, and the implication of their choice (which is the type of rules that will govern how the property can be used)

Require unique values

Require each value of this property to be unique (1 of 10)

Select property visibility

Allow users to search for information entered into this property (0 of 3)

Select validation rules

Set min character limit
Require users to enter a minimum number of characters

Set max character limit
Prevent users from entering a maximum number of characters

5

Restrict to numeric values only
Don't allow users to enter alpha characters like e, b, c, etc.

Don't allow special characters
Don't allow users to enter special characters like @, #, &, &, etc.

< Back Cancel Create

App Marketplace & Integrations



Byung Chung

Senior Product Manager



New QuickBooks Online Integration Powered by Data Sync

Powered by data sync, the two-way syncing engine behind Operations Hub, this integration offers:

- Two-way contact sync
- Two-way product sync
- The ability to sync QuickBooks invoices to HubSpot
- Advanced sync settings
- Sync insights including: in sync, failing, and excluded

Use Case

With this new integration, your accounting team can improve back-office processes and more easily close your books. Get insight into syncing errors and utilize sync settings, to ensure syncing is working as you'd like.

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The screenshot shows the 'Invoice sync' configuration page. At the top, there are 'Exit' and 'Save' buttons, and a 'Sync is OFF' indicator with a 'Next' button. The page is divided into four steps: 1. Configure, 2. Limit, 3. Organize, and 4. Review. Under 'Choose your sync direction', 'QuickBooks Online Invoices' is selected to sync to 'HubSpot Invoices'. The 'Resolve data conflicts' section is set to 'Use QuickBooks Online data'. The 'Map your fields' section shows a table of field mappings.

STATUS	QUICKBOOKS ONLINE	HUBSPOT	MAPPING TYPE	ACTIONS
✓	No.	Number	Default	Actions ✓
✓	Due Date	Due date	Default	Actions ✓
✓	Invoice Date	Invoice Date	Default	Actions ✓
✓	Message On Invoice	Comments	Default	Actions ✓

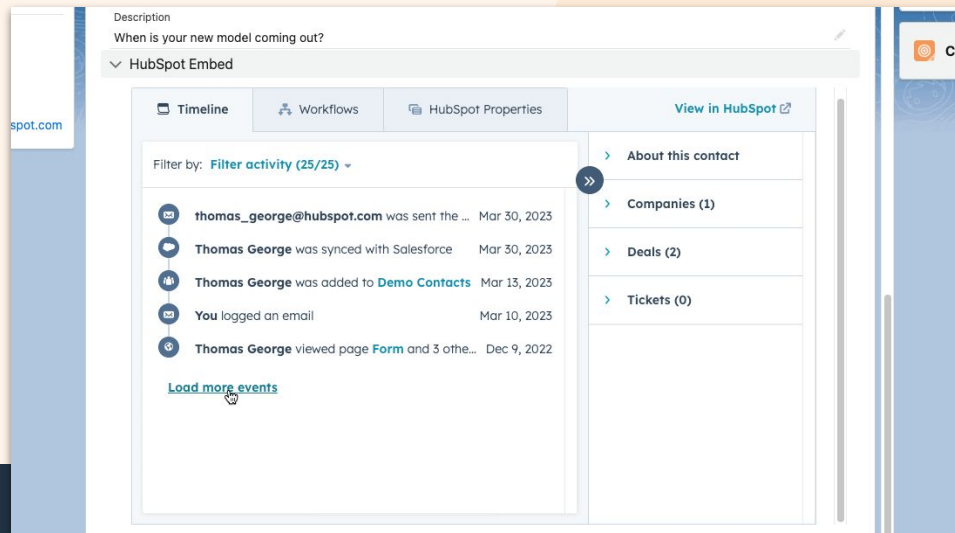
Integrations

New HubSpot Embed for Salesforce

HubSpot's Salesforce integration now has a new HubSpot embed available to provide users with a more comprehensive view of their data within Salesforce. With the new embed, users can access all timeline insights, contact and company insights, property history, and more. This feature can now be added to various types of Salesforce records, including leads, contacts, accounts, and opportunities, in addition to existing automation and target accounts capabilities.

Use Case

Sales teams can access all the power and insights of HubSpot's records timeline, association, and the ability to trigger automation, all from within Salesforce.



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App Marketplace

The Essential Apps for Marketing Hub

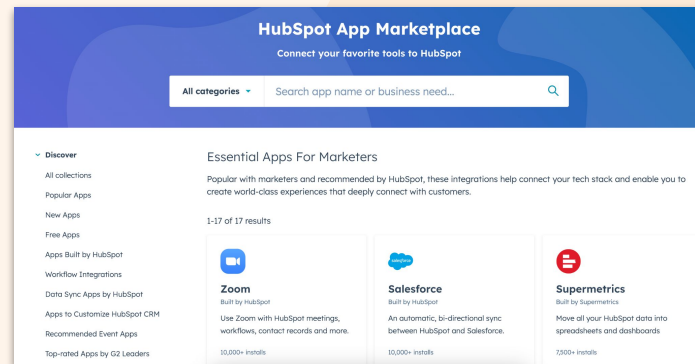
Check out HubSpot's curated collection of integrations that are popular with Marketing Hub customers and recommended by HubSpot!

Examples:

- [Amplitude](#): Track in-product events with Amplitude and add them to contact profiles in HubSpot, developing a better understanding of how customers use their products.
- [NetSuite](#): Sync data between NetSuite and HubSpot to cut out manual data entry, allowing marketing teams to build a fuller picture of prospects, leads, and customers.
- [Salesforce](#): Sync Salesforce with Marketing Hub to get a full view of marketing and sales activity across your company

Use Case

From driving high-quality leads to measuring impact, marketers will have everything they need by combining the power of Marketing Hub with essential integrations.



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Launch region: Global

April Product Recap

2023

1. Personalization Token in Sequences Tasks
2. Deal and Ticket Property Insights in the Data Quality Command Center
3. New Filters for Date Properties on Object Index Pages
4. Meetings Data Now Available in Customer Journey Analytics
5. Advanced Playbook Recommendations
6. Default Settings for Payment Links
9. Random Split Lists
10. Set Task Due Date to Count Business Days in Workflows
11. One Way Salesforce Cases Sync for the Salesforce Integration
12. Repeat a Past Import
13. Multiple Knowledge Bases
14. Centralized Audit Log of User Actions
15. Colored Ticket Tags
16. Form Dashboard Saved Views
17. Moving Help to the Nav
17. Improved Payouts Experience for HubSpot Payments
18. Improvements to the “Get Help” Functionality on Mobile
19. Survey Enhancements; New Viewing and Exporting Features

May Product Recap

2023

1. WhatsApp Module
2. New QuickBooks Online Integration Powered by Data Sync
3. New Service Playbook Templates
4. “Rating” Type Questions in Custom Surveys Now Support Calculating Average
5. Email Log & Track Default Settings for Admin
6. Sort HubDB Data by Columns
7. Custom Code HubSpot Client Version Update
8. Clone Static Lists
9. Restore Static Lists
10. Review and Ignore Workflows At-Risk on the At-Risk Workflow Tab
11. Invoice User Permissions
12. Session Timeout for User Inactivity
13. View Users Without 2FA in Security Center
14. Data Model Overview Design Improvements
17. Form Dashboard on the Framework
18. Add Teams to Presets
19. Improved Comment Notification Emails
20. Restore Deleted Products
21. Saved Views in Tasks

June Product Recap

2023

1. Colored Object Tag Enhancements
2. Security Score Notifications
3. Simplified Global Search with Quicker Actions
4. Formatting Options for Calculated Properties
5. Workflows Custom Views and Subfolders
6. Refreshed User Creation Flow
7. Login to HubSpot with Microsoft
8. Goals Overview Tab
9. Integration Sync Card for NetSuite
10. Integration Sync Card for Dynamics 365
11. Goals App is now in the Global Nav
12. AI Content Assistant
13. Updated User Interface for CMS Content Editors
14. Spam Submissions Tool for Forms
15. Activities in the Data Model Overview
16. CRM Activity Cards in Preview Sidebar
17. Subscriptions Index Page
18. Marketing Email Analytics now in Custom Report Builder
19. Checkout Page Included in Google Analytics
20. New Settings Page for Salesforce Integration
21. JavaScript Building Blocks

Read our blog!

[Learn more](#)



Great minds think alike

Have an idea that you think will improve the HubSpot product? We think so, too.

151

Ideas in review

211

Ideas in planning

113

Ideas in beta

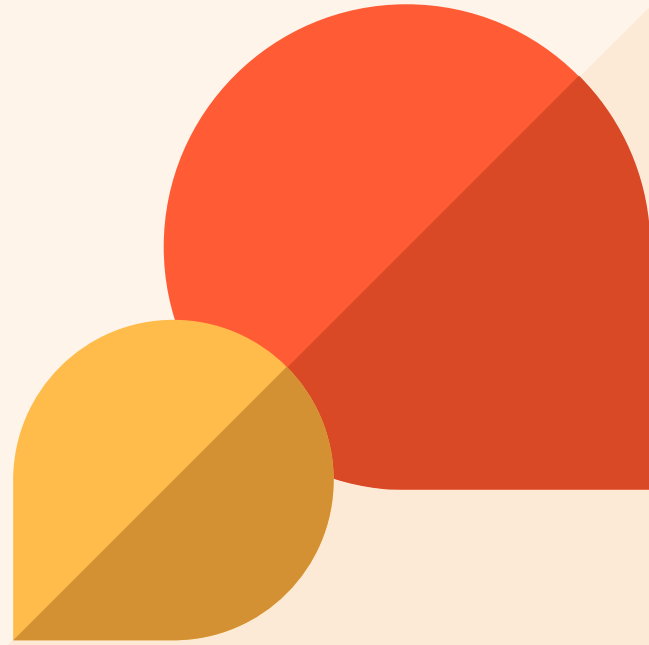
1128

Ideas delivered

out of 29 features presented are from the Ideas Forum!

[Submit your ideas!](#)

Q&A





Thank You!